

80/120 Annual Purchase Volume Commitment Form
Statewide Contract 11021

Pursuant to the above-referenced Contract for Snow & Ice Control Products (“Contract”), Purchasers, at their discretion, have the option to participate in an 80/120 Annual Purchase Volume Commitment subject to the terms and conditions set forth in the above-referenced Contract. See, e.g., at Section 9.

As set forth in the Contract, to participate in an 80/120 Annual Purchase Volume Commitment, Purchaser must complete and submit this form to Contractor by **August 31 of each year** to confirm and reserve the Purchaser’s commitments for that winter season. The aggregate volume commitment total shall include products purchased between July 1st of the current year and June 30th of the following year.

Contractor shall acknowledge receipt by signing Purchaser’s 80/120 Annual Purchase Volume Commitment Form and returning the same to Purchaser by September 15th of each year.

Purchaser, by electing to participate in an 80/120 Annual Purchase Volume Commitment and completing and executing this form with Contractor, commits to purchasing 80% of Purchaser’s stated annual target volume and Contractor commits to providing to Purchaser, upon Purchaser’s request, up to 120% of Purchaser’s stated annual target volume in accordance with the Contract.

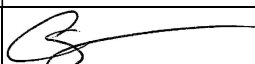
The 80/120 Annual Purchase Volume Commitment is **optional** for Purchasers. Contractor, however, has no obligation to secure inventories of covered snow and ice products for Purchasers who choose not to participate in an 80/120 Annual Purchase Volume Commitment.

Directions for entering commitment(s): Purchaser either may complete the table for multiple Categories and/or the table for a single category per Contractor. Purchasers who utilize more than one Contractor must complete a separate form for each Contractor with whom Purchaser desires to enter into an 80/120 Annual Purchase Volume Commitment.

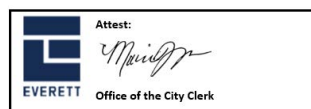
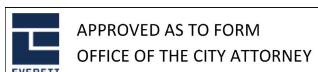
80/120 Commitments are available for the following Contractors and products:							
Enter Year for winter season: 2025 - 2026							
Contractor				LTI INC			
Product	Category A #: Category 8B: Standard Gradation Road Salt, Insoluble Material					ESSA	
	Category B#: Choose an item.					Choose an item.	
	Category C#: Choose an item.					Choose an item.	
	Category D#: Choose an item.					Choose an item.	
	Category E#: Choose an item.					Choose an item.	
Use this section for multiple category commitments.							
Region	Cat #	80% Commitment	*UoM	Target	*UoM	120% Commitment	*UoM
Select from List	Select Cat #		Select from List		Select from List		Select from List
Select from List	Select Cat #		Select from List		Select from List		Select from List
Select from List	Select Cat #		Select from List		Select from List		Select from List
Select from List	Select Cat #		Select from List		Select from List		Select from List
Select from List	Select Cat #		Select from List		Select from List		Select from List
Select from List	Select Cat #		Select from List		Select from List		Select from List
Aggregate Volume Total		160	TONS	200	TONS	240	TONS

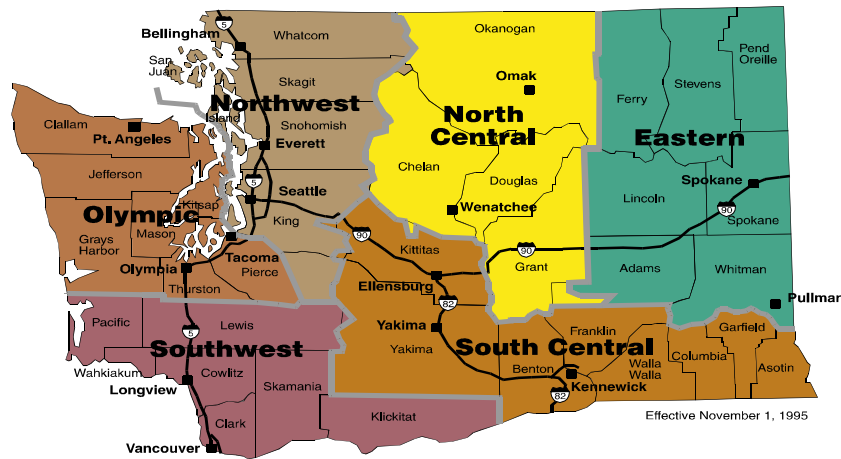
Use this section for only one category commitment.						
Region	80% Commitment	*UoM	Target	*UoM	120% Commitment	*UoM
Northwest	160	TONS	200	TONS	240	TONS
North Central		Select from List		Select from List		Select from List
Olympic		Select from List		Select from List		Select from List
Southwest		Select from List		Select from List		Select from List
South Central		Select from List		Select from List		Select from List
Eastern		Select from List		Select from List		Select from List
Aggregate Volume Total	160	TONS	200	TONS	240	TONS
Summary of Aggregate Volume Totals	160	TONS	200	TONS	240	TONS
*UoM = Unit of Measure						




AUTHORITY. Each party to this 80/120 Annual Purchase Volume Commitment, and each individual signing on behalf of each party, hereby represents and warrants to the other that it has full power and authority to enter into this 80/120 Annual Purchase Volume Commitment and that its execution, delivery, and performance of this 80/120 Annual Purchase Volume Commitment has been fully authorized and approved, and that no further approvals or consents are required to bind such party.

Purchaser: Section to be completed by Purchaser	
Purchaser	City of Everett
Contact Name	Cassie Franklin
Contact Title	Mayor
Contact Phone #	425-304-8840
Printed Name	Cassie Franklin
Approving Authority Signature	
Date	08/18/2025

Contractor Acknowledgement: Section to be completed by Contractor and returned to Purchaser	
Contractor	
Contact Name	
Contact Title	
Contact Phone #	
Printed Name	
Contractor Authority Signature	
Date	





Contractor - EnviroTech Services				
Category(s)	Category 2: Corrosion Inhibited Liquid Calcium Chloride Options: <ul style="list-style-type: none">Calcium Chloride with Boost (CC&B)Meltdown Apex C	Region(s)	EnviroTech Services ALL REGIONS	
Contractor - Salt Distributors (SDI)  Small Business				
Category(s)	Category 4C: Corrosion Inhibited Solid Sodium Chloride – Grade 2	Region(s)	Salt Distributors (SDI) ALL REGIONS	
Contractors - Salt Distributors (SDI)  Small Business & LTI INC.				
Category(s)	Category 8A-R: Standard Gradation, Road Salt	Region(s)		
		Region 1 Northwest	SDI	LTI
		Region 2 North Central	SDI	LTI
		Region 3 Olympic	SDI	LTI
		Region 4 Southwest	SDI	LTI
		Region 5 South Central	SDI	LTI
		Region 6 Eastern	Only one Contractor for Region 6: Salt Distributors (SDI)	
Contractors - Salt Distributors (SDI)  Small Business & LTI INC.				
Category(s)	Category 8B: Standard Gradation Road Salt, Insoluble Material	Region 1 Northwest	SDI	LTI
		Region 2 North Central	Only one Contractor for Region 2: Salt Distributors (SDI)	
		Region 3 Olympic	Only one Contractor for Region 3: Salt Distributors (SDI)	
		Region 4 Southwest	SDI	LTI
		Region 5 South Central	SDI	LTI
		Region 6 Eastern	Only one Contractor for Region 6: Salt Distributors (SDI)	
Contractors - EnviroTech Services & GMCO				
Category(s)	Category 1: Corrosion Inhibited Liquid Magnesium Chloride Options: <ul style="list-style-type: none">Meltdown ApexTorch CITorch LT	Region(s)		
		Region 1 Northwest	EnviroTech	GMCO
		Region 2 North Central	EnviroTech	GMCO
		Region 3 Olympic	Only one Contractor for Region 3: EnviroTech	
		Region 4 Southwest	EnviroTech	GMCO
		Region 5 South Central	EnviroTech	GMCO
		Region 6 Eastern	EnviroTech	GMCO











City of Everett_80 - 120 Commitment_08122025_SD


Final Audit Report


2025-08-18


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